



Maxxia

Asset finance and fleet management specialists.



Asset Management

Maxxia

Managing your organisation's assets shouldn't take you away from achieving your business goals, nor should it cost you any more in time, money or resources than necessary.

ABOUT US.

Maxxia started business in New Zealand in 2009 with our salary packaging services and have expanded our offering to provide asset management services in New Zealand through our Maxxia Fleet business.

Maxxia is part of the Australian Stock Exchange (ASX) listed McMillan Shakespeare group, which boasts 26 years' experience delivering high quality asset management and employee benefit solutions to commercial, SME and public sector businesses throughout Australasia. The Group manages more than 65,000 vehicles for a range of corporate, government and public sector companies and in excess of \$4 billion in financial transactions each year for our salary packaging clients.



OUR COMPETITIVE ADVANTAGE

We take responsibility for the often complex and onerous task of administering your assets so you can focus on what you do best – running your business.

Maxxia's service philosophy ensures we are able to offer a personalised service to everyone no matter the size or scale of their business.

There are four key areas that drive your ongoing success:

- Our team works with you to understand and assess your fleet and equipment needs in order to maximise efficiency, minimise your costs and add value to your business.
- Our commitment to maintaining a strong working relationship with you every day – you have direct contact to a Relationship Manager, not a customer call centre.
- Our business scale and relationships with dealerships, car manufacturers and service providers gives us nationwide access to source the vehicles you need at a competitive price.
- Our range of services reduces your administrative tasks and saves you the expense of dealing with multiple suppliers.

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CAPABILITY SUMMARY

Our asset finance and management expertise means we can find the right vehicle at the right price, and manage the finance, delivery, maintenance, repairs and disposal of fleet vehicles on your behalf.

ASSET FINANCE SOLUTIONS

Our dedicated leasing specialists understand your business and can tailor an asset finance solution that is right for your business needs.

Finance options include:

- Operating and Finance lease

Maxxia offers a range of lease types and agreement periods to suit best your needs, minimising the risk of cost overruns on excess kilometres and potentially improving your cash-flow.

Maxxia Fleet retains ownership of the vehicle, which is leased to your business in a fully-maintained or non-maintained package for the duration of your agreement – usually between 24 and 60 months.

You can choose an operating lease or a finance lease according to your individual circumstances.

At the end of the finance lease term you pay us the agreed residual value of the vehicle plus GST and the ownership is transferred to you. At the end of the operating lease term, you hand the car back in good condition.

Our Operating and Finance lease products can be structured to include a range of fleet management components in a single, fixed, monthly lease payment.



ASSET MANAGEMENT SERVICES

Our complete suite of associated asset management components complements our finance offering, and ensures your assets are optimised throughout their life, and your drivers are fully supported.

Associated services include:

- **Fleet assessment** – ongoing, proactive assessment of your fleet and assets to ensure optimal performance.
- **Maintenance management** – we manage the maintenance of your fleet, providing mechanical expertise at point of servicing, Access to our wholesale and trade discounts on parts, consumables and labour are all built into our competitive lease rate. A non-maintained option is available if required.
- **Road User Charges (RUC)** – to take the hassle out of managing the process of ensuring your road user licenses are always current we will purchase RUC's and forward them to you for display on your vehicles as required.
- **Warrant of Fitness (WOF)** – to help you ensure your vehicles always meet required safety standards, we will notify you in advance of the pending expiry of your WOF.
- **Tyre replacement** – we'll manage the replacement, fitting and balancing of tyres through our preferred suppliers, with discounts built into our competitive lease rate.
- **Registration renewal and fines management** – ensures your vehicles are always registered for the life of the contract. We handle the registration and infringement paperwork so you can concentrate on running your business.
- **Fuel card** – convenience of using fuelcard(s) every time you refuel, as well as exceptions reporting and odometer projections.
- **Roadside assistance & accident management** – 0800 number available 24/7 to assist your drivers in the case of a mechanical breakdown or accident, helping them get back on the road as quickly as possible.
- **Monthly reporting** – is provided with each of the above services. Reports and monthly invoicing (with assets separated under designated cost centres) are emailed to your preferred customer contact.
- **Replacement vehicles** – can be provided in your lease on request.

WORKING WITH MAXXIA

Maxxia partners with your organisation and strives to be recognised as your trusted adviser in matters relating to the operation of your fleet.

We are committed to providing industry-leading data and information to help you make informed decisions about your fleet services. Whether it is Holden Barinas or Caterpillar compactors, we can help you acquire the right fleet vehicles for your business across the passenger, light/heavy commercial and general plant equipment segments.

We provide your business with a dedicated Relationship Manager who acts as a single point of contact to ensure any queries and issues you have are quickly addressed.

All of our Relationship Managers are thoroughly trained, highly experienced and know the fleet management business exceptionally well.

Our customer-centric philosophy is built on a foundation of listening, understanding and taking action to deliver the most effective, tailored solutions to meet your needs.

We can also assist you during each step of the transition from a business-owned-fleet to a fleet managed by Maxxia, removing uncertainty and helping you release your capital for better use elsewhere.

Contact us to find out more:

Auckland

Maxxia

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